

WOSB (Woman-Owned)	PRIMARY NAICS 541611 (Mgmt Consulting)	SAM STATUS Active	USA, FL Guyana Remote
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CAPABILITIES STATEMENT OVERVIEW

Mint & Mango Co., LLC is a SAM-active, WOSB-certified management consulting and venture-ops advisory firm. We specialize in financial governance, portfolio transformation (\$80M–\$3.3B), revenue cycle integration, post-divestiture M&A readiness, and capital efficiency frameworks that turn latent operational overhead into high-margin enterprise leverage.

FINANCIAL & PORTFOLIO PRACTICE PILLARS

1. Portfolio Strategy and Management Consulting

Board-adjacent governance across complex, highly regulated benefit portfolios (\$100M+). Lean Portfolio Management (SAFe 5.0/6.0), post-divestiture transition execution, CMS Final Rule compliance, and operational continuity with zero disruption.

2. Revenue Cycle & Analytics Optimization

Revenue cycle portfolio governance, cost-savings analytics, and operational turnaround for enterprise healthcare and commercial models. Architecting intelligent data workflows that reduce technical debt and streamline cost structure.

3. Capital Efficiency & ROI Frameworks

Diagnostic overhead leakage reviews, rapid systems installs, and AI-enabled automation models designed to yield a minimum \$50K+ in immediate net operational value, achieving rapid payback and long-term capital reallocation.

FINANCIAL & PERFORMANCE IMPACT

PROGRAM INVESTMENTS	\$50K+ NET ROI REALIZATION	25% TURNAROUND IMPROVEMENT	100% REGULATORY COMPLIANCE
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PERFORMANCE HIGHLIGHTS

- CignaHealthSpring-HCSC (\$3.3B Divestiture):** PMO Business PM leading Organizational Readiness, Revenue Cycle portfolio, and L&D across a 10,000-employee transition; analytics-driven cost savings via Qualtrics optimization.
- HCSC / Cigna (Medicare Advantage):** Governed post-divestiture Medicare compliance portfolio (\$80M+ scale); 100% regulatory delivery, zero operational disruption, 25% turnaround improvement.
- Optum / UnitedHealth Group (Revenue Cycle):** Technical PM for enterprise Revenue Cycle software; achieved 40% efficiency gains and 45% engagement improvements through AI integration.
 - Private Equity Advisory:** Portfolio AI/Ops intelligence, PE-backed program transformation, and governance frameworks built for scaling organizations.

FINANCIAL LEADERSHIP BENCH

Danielle Baez, M.Ed.
DBA Candidate AI/ML(Walsh College),SAFe5.0
Lean Portfolio Manager, SAFe 6.0 RTE/Scrum/DevOps

Sarah H. James
Multi-VentureOperator,Fractional COO&Emerging
MarketFinancial/OpsArchitecture Lead

L. Jamila Fleming, MSW, MPA
Ed.D.Candidate,MPA inPublicAdministration,
Resource Allocation & Safeguarding Lead

NAICS CODES ALIGNMENT

CODE	CAPABILITY / TITLE
541611	Primary: Mgmt & General Consulting
541618	Other Management Consulting (M&A Transition)
541690	Other Scientific & Technical Consulting
541512	Computer Systems Design / Financial Tech
541519	Other Computer Related Services / Integration
611430	Professional & Mgmt Development Training
561110	Office Administrative Services

FINANCIAL PRACTICE ENGAGEMENTS

Retainers (\$8K+/mo), Portfolio Audits (\$3K–\$15K), and Fully Burdened Consulting Rates (\$200–\$450+/hr).

- Retainer Models:** Strategic Advisory / PE Ops
- Project Scope:** M&A / Revenue Cycle Strategy
- Teaming:** Prime / Subcontractor / Joint Venture